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## Kiu Hung International Holdings Limited

僑雄國際控股有限公司

(incorporated in the Cayman Islands with limited liability and continued in Bermuda with limited liability)

(Stock Code: 00381)

## SUPPLEMENTAL ANNOUNCEMENT MEMORANDUM OF UNDERSTANDING IN RELATION TO A POSSIBLE ACQUISITION

Reference is made to the announcement (the "Announcement") of Kiu Hung International Holdings Limited (the "Company") dated 9 August 2021, in relation to the MOU in respect of the Possible Acquisition. Unless otherwise specified, capitalised terms used herein shall have the same meanings as those defined in the Announcement.

## ADDITIONAL INFORMATION ON THE TARGET COMPANY

According to the Vendor, the Target Company entered into an "online + clinic" business cooperation agreement with Ping An Health Cloud Company Limited (平安健康互聯網股份有限公司) in January 2021, pursuant to which both parties shall cooperate on the following projects, including but not limited to:

- 1. Establishment of a SaaS information service platform. Both parties shall continue to cooperate on software upgrade and renewal, daily operations and maintenance, and operational services based on the SaaS platform under Wanjia cloud clinic system (萬家 雲診所). Ping An Health and Wanjia Healthcare under its control shall provide information technology solutions (including but not limited to standardised software and ancillary services) for new direct stores and franchised stores.
- 2. Establishment of an online clinic based on online hospital and medical platform, providing 24-hour online and offline traditional Chinese medicine consultation, diagnosis and treatment, medicine delivery and healthcare services to jointly enhance customer satisfaction and explore value-added services.
  - i. Online consultations: including message consultations, video consultations and telephone consultations;
  - ii. Prescription circulation: conducting prescription circulation from online consultations and offline prescription circulation at medical institutions according to the prescription circulation rules which are in line with the policies;

- iii. Healthcare management: collaboration on sub-health management, private doctors, smart hardware and devices, doctors/healthcare live streaming;
- iv. Healthcare courses: providing patients/users with general health knowledge such as traditional Chinese medicine usage, nutrition and psychological counselling through human-computer interaction based on self-developed healthcare course modules. Patients/users with login accounts may obtain corresponding rewards by attending healthcare courses; and
- v. Other online + medical cooperation models.
- 3. Empowering the pharmaceutical supply chain and exploring supply chain finance. Both parties may cooperation on integration of traditional Chinese medicine tablets and traditional Chinese medicine formula granules supply services, sharing the integrated information system for the Chinese medicine dispensing center and striving for information technology + online innovation.
- 4. Defining traditional Chinese medicine standards and holding practical training camps on Chinese medicine management on a regular basis, so as to train relevant staff for both parties to improve their management standards.
- 5. Striving for medical + insurance cooperation by liaising with the Group's internal insurance companies to jointly cooperate on establishment of insurance platform, direct commercial insurance claims, pharmacy benefit management (PBM), specialised medical insurance products + online medical services based on the insurance business of Ping An Group.
- 6. Other innovative business cooperation mutually agreed by both parties.

Ping An Health Cloud Company Limited (平安健康互聯網股份有限公司) is a wholly-owned subsidiary and a core member of the online business segment of Ping An Group in China. Established in August 2014, it has a registered capital of RMB350 million and is headquartered in Shanghai, China. Its three product lines, namely medical network, pharmaceutical network and information network, cover various fields such as online consultations, doctor-patient management, pharmaceutical O2O, electronic medical records, chronic disease management and child health services. Aiming to become the leader of smart medical treatment market in the mobile Internet era in China, it is committed to be a one-stop solution provider for user healthcare management and build a revolutionary online health industry ecosystem in China.

The above information is supplemental to information as contained in the Announcement.

## By order of the Board Kiu Hung International Holdings Limited Zhang Qijun Chairman

Hong Kong, 12 August 2021

As at the date of this announcement, the Board comprises three executive Directors, Mr. Zhang Qijun, Mr. Chen Jian and Mr. Liu Mingqing and five independent non-executive Directors, Mr. Wang Xiao Ning, Mr. Cheng Ho On, Mr. Kong Chun Wing, Mr. Lai Chi Yin, Samuel and Ms. Chen Yuxin.